

# SAMPLE COMPUTATIONS

## SAMPLE COMPUTATION BANK FINANCING

NEUVILLE TOWNHOMES			
REGULAR UNIT			
Lot Area	52.00sq.m.		
Floor Area	55.60sq.m.		
Total Improved Area	90.00sq.m.		
<b>Total Package Price</b>	<b>2,800,000.00</b>		
Schedule of Payment			
20% Downpayment	560,000.00		
Less: Reservation Fee	20,000.00		
Net Downpayment	540,000.00		
Monthly Downpayment			
<b>24 Months to pay</b>	22,500.00		
80% Loanable Amount	<b>2,240,000.00</b>		
Bank Financing			
LOAN TERM		EST. M.A	REQUIRED GMI
20	years	17,366.70 *	57,888.99
15	years	20,133.75 *	67,112.51
10	years	26,008.30 *	86,694.33
5	years	44,354.68 *	147,848.95
<i>*Monthly Amortization (fixing period of 5 years @7%)* Excluded MRI &amp; FI</i>			
<i>* Actual Interest rate will be the prevailing rate during the time of loan availment</i>			

## SAMPLE COMPUTATION HAMILTON FINANCING

NEUVILLE TOWNHOMES			
REGULAR UNIT			
Lot Area	52.00sq.m.		
Floor Area	55.60sq.m.		
Total Improved Area	90.00sq.m.		
<b>Total Package Price</b>	<b>2,800,000.00</b>		
Schedule of Payment			
15% Downpayment	420,000.00		
Less: Reservation Fee	20,000.00		
Net Downpayment	400,000.00		
Monthly Downpayment			
<b>24 Months to pay</b>	16,666.67		
85% Loanable Amount	<b>2,380,000.00</b>		
Hamilton Financing			
LOAN TERM			EST. M.A
15	years	16% interest	34,955.08 *
10	years	14% interest	36,953.41 *
5	years	12% interest	52,941.79 *
<i>*Excluded MRI &amp; actual Interest rate will be the prevailing rate during the time of loan availment</i>			

# INSTITUTIONALIZED INCENTIVES

## OUTRIGHT INCENTIVE

UNIT TYPE	UNIT RF	AGENT'S INCENTIVE	SALES MANAGER	CASH ADVANCE (BROKER)
Regular	20,000.00	5,000.00	2,000.00	3,000.00

